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## **CLAIMS:**

Claim 4 has been amended. This listing of claims will replace all prior versions and listings of claims in the application and is provided as a convenience to the Examiner.

1. (Previously Presented) A computer system configured to implement a method, said computer system comprising:

a processor; and

a memory for storing computer readable instructions that, when executed by said processor, cause the computer to perform the steps of:

receiving a set of data corresponding to a set of predetermined variables;

determining a total cost estimate of one or more products using the set of data
corresponding to the set of predetermined variables, and wherein the total cost estimate is based
on determining a total material cost for one or more products;

determining a difference in cost between products, and generating a cost differential report according to the estimated total cost for each product; and

displaying the report, wherein the step of displaying the report further comprises generating a graphical representation of costs and savings for each product and generating a textual or numerical summary or report detailing cost differentials for each product.

2. (Original) The computer system of claim 1, wherein the step of receiving a set of data corresponding to a set of predetermined variables further comprises:

receiving the set of data from the user through portions of a user interface configurable for user input.

- 3. (Canceled).
- 4. (Currently Amended) The computer system of claim 1, wherein the step of determining a total cost estimate of one or more products using the set of data corresponding to the set of

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predetermined variables further comprises: determining a total <u>actual</u> hidden cost value for one or more products.

5. (Original) The computer system of claim 1, wherein the step of determining a difference in cost and generating a cost differential report according to the estimated total cost for each product further comprises: determining the percentage cost differential between each pair of products.

- 6. (Original) The computer system of claim 1, wherein the step of determining a difference in cost and generating a cost differential report according to the estimated total cost for each product further comprises: determining the difference in total cost between each pair of products.
- 7. (Canceled).
- 8. (Canceled).
- 9. (Original) The computer system of claim 1, wherein the step of displaying the report further comprises: prompting the user with an option to purchase the product.
- 10. (Previously Presented) The computer system of claim 1, wherein the step of displaying the report further comprises: displaying sales contact information.
- 11. (Previously Presented) A computer-readable medium having computer-executable instructions for performing a method of calculating and comparing costs and savings for one or more products, the method comprising:

receiving a set of data corresponding to a set of predetermined variables;

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determining a total cost estimate of one or more products using the set of data corresponding to the set of predetermined variables, wherein the total cost estimate is based on determining a total material cost for one or more products;

determining a difference in cost between products and generating a cost differential report according to the estimated total cost for each product; and

displaying a cost savings calculations on a graphical display, wherein displaying comprises generating a graphical representation of costs and savings for each product and generating a textual or numerical summary or report detailing cost differentials for each product.

- 12. (Original) The computer-readable medium according to claim 11, wherein the computer-executable instructions for performing the step of receiving from a user a set of data corresponding to a set of predetermined variables further comprises: receiving the set of data from the user through portions of the user interface configured to receive user input.
- 13. (Canceled).
- 14. (Original) The computer-readable medium according to claim 11, wherein the computer-executable instructions for performing the step of determining a total cost estimate of one or more products using the set of data corresponding to the set of predetermined variables further comprises: determining a total hidden cost value for one or more products.
- 15. (Original) The computer-readable medium according to claim 11, wherein the computer-executable instructions for performing the step of determining a difference in cost and generating a cost differential report according to the estimated total cost for each product further comprises: determining the percentage difference between the costs of each pair of products.
- 16. (Original) The computer-readable medium according to claim 11, wherein the computer-executable instructions for performing the step of determining a difference in cost and generating

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a cost differential report according to the estimated total cost for each product further comprises: determining the difference in total cost between each pair of products.

- 17. (Canceled).
- 18. (Canceled).
- 19. (Original) The computer-readable medium according to claim 11, wherein the computer-executable instructions for performing the step of displaying the cost and savings calculations further comprises: prompting the user with an option to purchase the product.
- 20. (Original) The computer-readable medium according to claim 11, wherein the computer-executable instructions for performing the step of displaying the cost and savings calculations further comprises: displaying sales contact information.
- 21. (Canceled).